**2018 NLBMDA Legislative Conference**

NLBMDA's Spring Meeting and Legislative Conference kicked off Monday, March 19. This annual event focuses on bringing lumberyard owners and industry service providers to Washington D.C. to raise their collective voice on Capitol Hill.

WBMA members attending included: WBMA President Trent Wither and his wife Katy, Withers Lumber Co., Woodburn, OR; WBMA Board Member and NLBMDA Chairman Rick Lierz, Franklin Building Supply, Boise, ID; NLBMDA Board Representative Bruce Abel, Don Abel Building Supplies, Juneau, AK; WBMA Board Member Kelly Fox, Lumber Traders, Port Angeles, WA; WBMA members Patti Frasier and Bryce Luker, Franklin Building Supply, Boise, ID and WBMA Executive Director Casey Voorhees.

NLBMDA welcomed briefings from Senator Joni Ernst (R-IA) and Congressman David Young (R-IA). Attendees also had the opportunity to learn how to effectively communicate NLBMDA positions on key issues to members of Congress during the NLBMDA Issues Briefing session. This session was led by NLBMDA’s Vice President of Legislative and Political Affairs, Ben Gann and Jeff Keller, Director of Legislative & Regulatory Affairs at the Northeastern Retail Lumber Association.

Conference attendees then went to Capitol Hill and met with their legislators and key federal agency officials regarding the softwood lumber dispute between the U.S. and Canada, Innocent Sellers Fairness Act, reform of the EPA Lead: Renovation, Repair and Painting (RRP) rule, and workforce development. The day was capped off with a reception on Capitol Hill.
Winter Workshops Held

Building Material Marketing Course
WBMA partnered with several WBMA Supplier Members to provide attendees in-depth training on products they sell on a regular basis. Not only did they learn essential selling skills, but also practical applications of how products are used on the jobsite.

Thank you to the following Supplier Members for their time and product knowledge demonstrations.

- Boise Cascade
- Huttig Building Products
- IWP
- OrePac Building Products
- Simpson Strong-Tie
- Western Wood Preserving

Beat Last Year - Targeted Sales Growth Essentials
Ken Wilbanks provided WBMA members with 3 days of training beginning with Targeted Sales Growth which helped attendees understand principles that will yield immediate and lasting results in their team’s Attitude, Skills and Actions toward improving sales and profits.

Yard and Delivery Managers Workshop
The Yard & Delivery Managers Workshop devoted two dynamic days to understanding the essential best practices and provided powerful tools to ensure stellar performance within each separate, yet interrelated, area of yard and delivery operations.

Estimating and Intro Workshops
WBMA brought the Introduction to Building Material Sales and Estimating Workshops to Olympia, WA; Salem, OR and will be holding both courses in Pocatello, ID April 10-12th and the Estimating Workshop in Olympia on April 24-25th.

This season we have conducted 12 sessions throughout our region and have had total attendance of 217 personnel. WBMA recognizes the following members for participating in this year’s workshops, we appreciate your support of our efforts to provide industry-specific employee education for our membership.

- Bayview Lumber - Olympia
- BMC
- Bloedorn Lumber
- Browne’s Home Center
- Building Solutions
- Builders Alliance
- Canby Builders
- Carl’s Building Supply
- Chinook Lumber
- Evergreen Lumber
- Franklin Building Supply
- Freres Building Supply
- Gray Lumber Co.
- Hadlock Building Supply
- Hartnagel Building Supply
- International Wood Products
- JJs Building Supplies
- KDL Enterprises
- Kingston Lumber Co.
- Knudson Lumber
- Lake Chelan Building
- Lincoln Creek Lumber
- Lumber Traders
- Madison Lumber Co.
- Marson & Marson
- Mitchell Lumber
- Oman & Sons
- Ontario Building Supply
- ProBuild
- Simkins Hallin-Lumber
- Sliters Lumber
- Spaeth Lumber
- Triple S Building Center
- Tum A Lum Lumber
- VanderGriend Lumber
- VanWell Building
- Western Materials
- Western Wood Preserving
NLBMDA Announces Opposition to Steel Tariffs

The U.S. Department of Commerce has imposed a 25 percent tariff on steel imported to the United States effective March 23. Steel imports from Argentina, Australia, Brazil, Canada, the European Union, Mexico, and South Korea are exempt from the tariffs.

“NLBMDA opposes tariffs on steel imports,” said NLBMDA Chair Rick Lierz, President and CEO of Franklin Building Supply in Boise, Idaho. “Increasing the cost of building materials simply hurts builders and ultimately consumers.”

Spring Roundtable Meetings

WBMA’s two Roundtable groups will be meeting in May: one in Astoria, Oregon and the other in Big Fork, Montana.

During the meetings the groups discuss operating results, local market conditions and best practices for profit improvement.

WBMA’s roundtable groups are comprised of non-competing dealers meeting twice annually to share financial and operating information to optimize profit performance.

We have openings for new members to join the groups, if interested please contact Casey Voorhees at the WBMA office 1-888-551-9262 or casey@wbma.org.

Welcome New Members

Ontario Building Center
Ontario, Oregon
Owners: Dennis White / Rick Hutchinson
541-889-9647

Memorium - Steve Dolan

Stephen (Steve) Philip Dolan, 68, of Woodinville, WA, passed away on Thursday, March 22, 2018 after a battle with lung cancer. He was born May 24, 1949 in Spokane, WA, the son of the late Philip Edwin and Mary Louise (Hazen) Dolan. He graduated from IHM High School in 1967 and Gonzaga University in 1971. Steve married the love of his life, Janet L. Brown, on August 5, 1972 in Spirit Lake, Idaho. He loved spending time with his family, building a lake cabin with his own hands, entertaining grandchildren, barbecuing and driving the boat for water skiers.

Steve served 42 years at Boise Cascade, including 32 of those years as Branch Manager of the Building Materials Sales & Distribution Center in Maltby, WA. He especially loved working with people. Steve was a great supporter of WBMA and always willing to lend a hand. He served on our Suppliers Council and WBMA Board of Directors as well as attended too many Conventions to count.

Steve was always engaged in and encouraging positive works within the community. He was a member and past president of the Rotary Club of Woodinville who served as club treasurer, membership chair, and auction chairperson. He led Rotary's campaign to develop Woodinville's Wilmott and Rotary Community Parks. He was Treasurer of the Scholarship Foundation of Northshore, a supporter of the Maltby Food Bank, Official Treasurer of the Township of Grace (AKA Dole-out-Dolan), past board member of the Lake Cavanaugh Improvement Association, and long-term board member of the Western Building Materials Association. Steve was co-founder and active advisor for Dolan Academy & Learning Center in Woodinville.

Steve is survived by his wife of 46 years and their 3 sons: Edward Stephen Dolan, his partner Heather and her son Wyett; Ryan Christopher Dolan and his wife Jill; and Paul Philip Dolan and his wife Andrea; three brothers, and their sister and ten grandchildren.

A Celebration of Steve's Life was held on Saturday, April 7, 2018 at Gold Creek Community Church, in Mill Creek, WA. Donations in Steve’s memory may be made to one of his 2 favorite non-profit charities: www.loveaneighbor.org (Haiti orphanage, medical clinic, and/or school) or the Scholarship Foundation of Northshore, www.sf-ns.org.

Below is a link anyone can visit to share memories or leave messages for the family http://www.washelli.com/obituary/251135/Stephen-Dolan/
## Washington State Lawmakers Boost Mass Timber and Rural Communities

**BY CINDY MITCHELL - WASHINGTON FOREST PROTECTION ASSOCIATION • FOREST BUSINESS NETWORK**

Rural communities and forest landowners received a big boost from the Washington Legislature this session with the passage of legislation that will lead to an increase in the use of mass timber products in commercial and residential construction.

Mass timber products like cross-laminated timber (CLT) have been on the upswing in Washington in recent years. Last year, Vaagen Brothers Lumber of Colville, Wash., and Katerra, a California company, each announced they were building CLT factories in Eastern Washington, and CLT is increasingly being used in buildings around the state.

However, one impediment to the wider use of mass timber products in construction has been that building codes have not been updated to account for the new building materials. Senate Bill 5450, passed overwhelmingly 45-2 in the Senate and 91-6 in the House, rectifies this, directing the Washington State Building Code Council to adopt rules allowing for the use of mass timber in construction.

Including mass timber in the state building code will make it easier for developers to use CLT and other mass timber products by adding certainty to the permitting process, said Jason Callahan, Director of Governmental Relations for the Washington Protection Association.

“State lawmakers are paving the way for more buildings in Washington to be constructed with mass timber products that have a lower carbon footprint and use less energy and water than other building materials,” Callahan said. “Cross-laminated timber, for example, is strong, fire-resistant and because the CLT panels are prefabricated, it’s fast and simple to install.”

The prime sponsor of SB 5450 was Sen. Marko Liias, D-Lynnwood, with other key contributions from Sens. Dean Takko, D-Longview, and Guy Palumbo, D-Maltby.

“Mass timber is already being used in countries around the world to construct sustainable, ecologically sound buildings,” said Liias. “Putting people first means taking every step possible to build a greener, more inclusive economy for every Washingtonian.”

“Creating a pathway for greater use of mass timber in Washington embraces our greatest natural resource while bolstering a crucial industry for rural economies,” said Takko. “Timber has long provided family wage jobs in communities across the Evergreen State and I’m proud that the Legislature took action this year to keep that tradition strong.”

More certainty in the permitting process will mean more building projects using mass timber, which in turn will lead to more mass timber production facilities, more demand for timber from sustainably managed forests and more jobs in the rural communities where the forests and production facilities are located.

SB 5450 is the latest move by the Legislature to increase the use of mass timber products. In 2016, state lawmakers allocated $5.5 million for the construction of new classrooms around the state using CLT. The 20 classrooms for kindergarten through third grade are being built in the Sequim, Seattle, Mount Vernon, Wapato and Toppenish public school districts.