WBMA's Annual Convention
February 12 - 13, 2014
Tulalip Resort

Wednesday, February 12th:
5:30 pm Welcome Reception for all attendees.

Thursday, February 13th:
Breakfast on your own
8:30 am - Beat the Price Objection with Rick Davis.
12:00 noon - Luncheon with Coach Mark Speckman
2:00 pm - Networking and Showcase
6:00 pm - Presidents' Reception
7:00 pm - Presidents' Banquet

Friday, February 14th:
8:00 am - Breakfast with Craig Webb
9:30 am - What is Your BrandPromise Commitment with Duane Knapp

Call the Tulalip Resort and make your room reservations today at 1-360-716-6000.

OSHA 300A Due February 1st
The deadline is approaching for employers with more than 10 employees to have completed their OSHA 300 Log and to have posted their OSHA 300A Summary. A copy of the completed OSHA 300A Summary must be posted from February 1 thru April 30 in a place available to all employees. (Many employers will post near the time-clock or bulletin-board that contains the federal & state compliance posters.) The Summary should list the total number of injury and illness cases, days away from work, days of restrictions or job transfers, and types of injuries and illnesses that occurred in 2012 and were recorded on the OSHA 300 Log. The OSHA 300A Summary also requires date and establishment information. Even if there are no injuries or illnesses to report, the employer is still required to post the form, with zeros on the appropriate line. The OSHA 300 Log does not need to be posted, but employers need to complete it, and it must be available for 5 years upon OSHA or Bureau of Labor Statistics (BLS) request.

Inspection Alert!
We have received two reports this week of safety inspections by the Dept of Labor & Industries. In one instance, a WBMA member was fined because their forklift operators were not wearing seatbelts as required. In another, a member’s boom truck was subjected to an equipment and operator inspection on a construction site.

WBMA is your source for industry specific compliance assistance. We are here to help with safety manuals, forklift operator training and general regulatory compliance. Avoid a costly fine by being prepared.
Health Care Tax Credits

New Affordable Care Act (ACA) Tax Credit for Washington State Small Businesses

In December 2013, the federal government announced it will allow Washington state small businesses with fewer than 50 employees to receive tax credits of up to 50 percent for insuring employees.

With the Small Business Health Options Program (SHOP) Marketplace available only in Clark and Cowlitz counties during 2014, this allows eligible businesses in all Washington counties to utilize the tax credits.

NLBMDA Legislative Conference

Register Now for the 2014 NLBMDA Spring Meeting & Legislative Conference

Registration is now open for NLBMDA's Spring Meeting and Legislative Conference, which will take place from March 31-April 2, 2014 at the Hyatt Regency in Arlington, VA.

Senator Ron Johnson (R-WI) will be a featured speaker during the Washington Briefing breakfast at the Spring Meeting and Legislative Conference.

Senator Ron Johnson came to Washington because he felt that the federal government was bankrupting America. He thinks it is important for citizen legislators to ally with those who are facing that reality. Ron's manufacturing background has taught him to attack the root cause of a problem, not mere symptoms. He believes huge deficits, slow economic activity, high unemployment and inadequate job creation are symptoms of the problem, but the root cause is the expanding size, scope, and cost of government.

Senator Johnson serves on the committees on Budget; Foreign Relations; Homeland Security and Governmental Affairs; Commerce, Science, and Transportation; and Small Business and Entrepreneurship. Come join us in Washington and hear directly from Senator Johnson!

Besides leaders like Sen. Johnson joining us at events like the Washington Briefing Breakfast, a number of other important meetings and gatherings will be taking place. In addition to association committee and board meetings, Capitol Hill appointments will be set up by local Federated Associations between NLBMDA members and legislators and key federal agency officials to discuss NLBMDA’s policy priorities in Washington. The conference will culminate with a reception for members of Congress and their staff on Capitol Hill. Once again, the conference will take place jointly with the Window & Door Manufacturers Association (WDMA), providing a wealth of business networking opportunities.

Join us in Washington to make your voice heard!

NLBMDA Outlines 2014 Policy Agenda for the Lumber & Building Supply Industry

The National Lumber and Building Material Industry (NLBMDA) released its national legislative and regulatory policy agenda for 2014. The 2014 National Policy Agenda brings focus to the common interests of the industry and includes policy goals to revitalize our nation's housing and building industry.

"Our industry was hit hard by the recession, but our members have rebounded with lessons about what needs to be done to set the housing industry on the path to economic growth. We need policymakers to focus on eliminating unnecessary regulatory burdens, creating sound fiscal policies, and reforming our tax code in a way that will aid the economic recovery," said NLBMDA Chair Chris Yenrick, President of Smith Phillips Building Supply in Winston-Salem, N.C. "The 2014 NLBMDA National Policy Agenda outlines what our vital small businesses need to boost employment and get our country back on track."

NLBMDA will continue to advance pro-growth policies that will strengthen small businesses and protect the many multi-generational family-owned businesses in the industry. The association’s agenda includes the industry's positions on: housing & construction policy; tax & economic policy; legal reform & consumer protection; workforce policy; the environment, health, & safety; product supply & trade; energy policy; transportation policy; and highway safety.
### Standard Mileage Rates for 2014

The Internal Revenue Service issued the 2014 optional standard mileage rates used to calculate the deductible costs of operating an automobile for business, charitable, medical or moving purposes.

Beginning on Jan. 1, 2014, the standard mileage rates for the use of a car (also vans, pickups or panel trucks) will be:

- 56 cents per mile for business miles driven
- 23.5 cents per mile driven for medical or moving purposes
- 14 cents per mile driven in service of charitable organizations

### Welcome New Member - HPM Building Supply

WBMA would like to welcome HPM Building Supply, headquartered in Keaau, HI, to the membership. HPM has 5 locations as well as manufacturing facilities for metal roofing, trusses and wall panels.

Contact: Andrew Tyner  
808-966-5641  
www.hpmhawaii.com

### In Memory - Philip Warren Eichholtz

A celebration of his life was held on January 19th. Phil's military journey led him to meet his wife Peggy and settle in the Pacific Northwest. In 1954, they opened New Lumber and Hardware in Federal Way, WA. New Lumber is now owned and operated by sons Jim and Bill.

Phil was active in many service organizations including The Chamber of Commerce, The Lions Club and The Elks Club. He was an avid golfer and traveler who also enjoyed playing bridge, reading, walking and dancing. Phil will be remembered as a loyal husband and father, successful businessman and civic leader. The family would ask for your continued support of local businesses, the Federal Way historical Society and the American Cancer Society.

### In Memory - Homer Greer

Homer Wesley Greer, 97, of Camano Island, WA, went to his eternal home on January 1st. Homer was a member of WBMA and served as its President in 1968. He was owner of Valley Building Supply in Sunnyside, Washington. Homer is survived by his son Joseph, grandchildren and great-grandchildren. Those wishing to sign Homer's online memorial book may do so at www.funeralhomesmith.com.

### Boise Cascade's Stan Bell Announces Retirement

Effective March 7th, Stan Bell, President of Boise's Building Materials Distribution business will retire. The Board of Directors have appointed Nick Stocks, executive vice president, BMD, to take over leadership. Under Stan's leadership, BMD has grown into a leading national wholesale building products distributor with 31 locations, 1,800 associates, and $2.5 billion of revenue. Stan has 42 years of service with Boise Cascade and is well-known and highly regarded.

Nick joined Boise Cascade in 1979 and has been a key contributor to the success and growth of BMD.