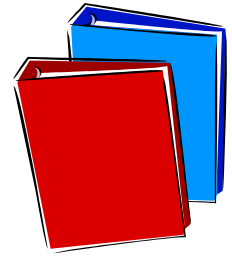


Lumber and Building Material Reference Manual



The pocket size reference manual was developed for all building material employees including sales, warehouse, purchasing, receiving, etc. Developed and sponsored by your Building Material Association.

CONTENTS

Customer Service	Floor	Stair Parts
Abbreviations	Walls	Doors
Formulas/Measures/R-Values	Trusses	Windows
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Board Footage/Price Conversions	Rafter Table	Ventilation
Pressure Treatment	Roofing	Nails
Lumber Knowledge	Soffit/Siding	Plumbing
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Framing Load Tables	Mouldings/Interior Finish	Kitchen Cabinets
Estimating Skills	Guttering	Glossary
Cement	Paint/Caulking	
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TRAINING COURSE

Designed as a companion to the Lumber and Building Material Reference Manual, this unique educational program was developed to increase the basic product knowledge of all your employees; with special emphasis for yard, counter and sales personnel. The course consists of 100 questions, the answers to which are all drawn from the manual, and will test your employee on questions frequently asked by customers. Students who successfully complete the course can be awarded a "Certificate of Completion" which recognizes their efforts.

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