

37th Annual Young Westerners Conference

February 7-9, 2008

Red Lion at the Quay - Vancouver, WA

Thursday: Tour to be announced

Friday: Sales staff, buyers and vendor sales reps can participate in this intensive educational program developed to provide product information and new product training presented by WBMA Supplier Members. Please register for Session A or B in each time slot.

	Session A	Session B
9:00 - 9:50 am	Hangers	Windows
10:00 - 10:50 am	Engineered Wood	Doors
11:00 - 11:50 am	Composites	Housewrap

Luncheon

Tour of Treating Facility

Roundtable Discussions - Attendees will participate in an interactive forum to discuss common situations and hot issues affecting our industry.

Saturday:

The OSHA Game Plan - Explore the importance of safety in the lumber yard and on the jobsite. Give you the information for surviving and being prepared for an OSHA inspection and help your customers in the field with their regulations.

Down Market!? - Evaluate the challenges and opportunities so that your business can continue to grow while the market is not.

Managing Yourself First - People who achieve great things in life all have one thing in common, they manage themselves better than the competition. Employees who learn the impact they can have on their own success can take the first steps to become great employees and even better leaders.

It's Not Easy Being Green... Or is it? - Learn what constitutes "green" building and the different rating systems out there. Also discuss different products in our market that will be affected by this new direction in building.

Outlook Basic Training - how to manage email, contacts, calendars and task lists. Improve your time management and increase productivity, while reducing stress.

Wrap Up & Review

37th Annual YWC Conference
February 7-9, 2008 - Vancouver, WA

Thursday, February 7

- 1:30 p.m. **Tour - TBA**
- 5:00 p.m. Early Registration / Reception / Open Dinner

Friday, February 8

- 8:00 a.m. Welcome Breakfast & Introductions
- | | Session A | Session B |
|------------|------------------|------------------|
| 9:00 a.m. | Hangers | Windows |
| 10:00 a.m. | Engineered Wood | Doors |
| 11:00 a.m. | Composites | Housewrap |
- 12:00 noon Lunch
- 1:00 p.m. **Tour of Wood Treating Facility**
- 4:00 p.m. **Roundtable Discussions**
Coordinated by YWC Trustee Karen Trulson
- 5:00 p.m. No Host Reception / Dinner open

Saturday, February 9

- 8:30 a.m. Seminar: **“The OSHA Game Plan”**
Presented by: Trustee Jason Sackmann & Trustee Blake Montgomery
- 9:15 a.m. Nominations
- 10:00 a.m. Seminar: **“Down Market!?”**
Presented by: Vice Pres. Aaron Newhouse & Sec/Treasurer Cameron Adams
- 11:00 a.m. Seminar: **“Managing Yourself First ”**
Presented by: Trustee Kelly Fox
- 12:00 noon Lunch
- 1:00 p.m. Seminar: **“It’s Not Easy Being Green... Or is it? ”**
Presented by: President Scott Jacobsen & Past President Kimberly Akre
- 2:15 p.m. Seminar: **“Outlook Basic Training”**
Presented by: Trustee Bill Kraut
- 3:30 p.m. Seminar: **“Wrap-Up”**
Presented by: President Scott Jacobsen
- 4:30 p.m. Voting and Evaluations
- 6:00 p.m. Reception / Dinner / Entertainment